

# Fact Sheet 9M 2025 | Sartorius Group

# Company profile

Sartorius is a leading international partner for the biopharma sector. Our solutions are supporting our customers to develop and produce drugs safely, timely and economically. Founded in 1870, Sartorius currently employs around 13,500 people in more than 35 countries. Its operational business is subdivided into two divisions: Bioprocess Solutions and Lab Products & Services.

# Investment Highlights

- 1. Focus on the high-growth biopharma market
- 2. Broad and differentiating product offering
- 3. Strong global presence
- 4. High share of recurring business; significant market entry barriers
- 5. Proven track record with alliances and acquisitions;
- 6. High continuity with respect to customer base, employees and management

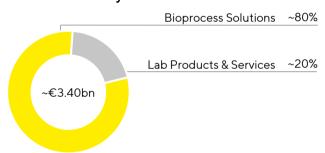
9M 2025	∆ in %	9M 2024	FY 2024	FY 2023	FY 2022
2,610.5	+7.5	2,473.9	3,380.7	3,395.7	4,174.7
774.2	+12.8	686.5	945.3	962.7	1,410.4
29.7	+2.0 pp	27.7	28.0	28.3	33.8
243.6	+17.0	208.2	279.9	338.5	655.4
3.52	+16.9	3.01	4.05	4.94	9.57
3.53	+16.8	3.02	4.06	4.95	9.58
39.7	+1.1 pp	38.6	38.6	28.3	38.1
3.7 <sup>5</sup>	-	4.3 <sup>5</sup>	4.0	5.05	1.75
	2,610.5 774.2 29.7 243.6 3.52 3.53 39.7	2,610.5 +7.5 774.2 +12.8 29.7 +2.0 pp 243.6 +17.0 3.52 +16.9 3.53 +16.8 39.7 +1.1 pp	2,610.5     +7.5     2,473.9       774.2     +12.8     686.5       29.7     +2.0 pp     27.7       243.6     +17.0     208.2       3.52     +16.9     3.01       3.53     +16.8     3.02       39.7     +1.1 pp     38.6	2,610.5     +7.5     2,473.9     3,380.7       774.2     +12.8     686.5     945.3       29.7     +2.0 pp     27.7     28.0       243.6     +17.0     208.2     279.9       3.52     +16.9     3.01     4.05       3.53     +16.8     3.02     4.06       39.7     +1.1 pp     38.6     38.6	2,610.5     +7.5     2,473.9     3,380.7     3,395.7       774.2     +12.8     686.5     945.3     962.7       29.7     +2.0 pp     27.7     28.0     28.3       243.6     +17.0     208.2     279.9     338.5       3.52     +16.9     3.01     4.05     4.94       3.53     +16.8     3.02     4.06     4.95       39.7     +1.1 pp     38.6     38.6     28.3

<sup>1</sup> Earnings before interest, taxes, depreciation, and amortization and adjusted for extraordinary items; 2 Profit for the period after non-controlling interest, adjusted for extraordinary items and amortization, as well as based on the normalized financial result and the normalized taxrate; 3 Equity in relation to the balance sheet total; 4 Quotient of net debt and underlying EBITDA over the past 12 months; 5 including the proforma amount contributed by acquisitions for this period

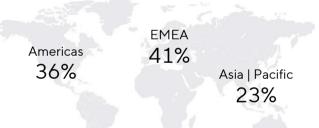
Figures are not audited or reviewed.

4.38

# Sales Revenue by Division 2024



# Sales Revenue by Region 2024



EMEA = Europe | Middle East | Africa

# Underlying Earnings per Share<sup>1</sup> in €

8.09

4.37	8.08	9.57	4.94	4.05	
					_
2020	2021	2022	2023	2024	
Ordinary shares (SRT) Preference shares (SRT3)				s (SRT3)	

9.58

1 After non-controlling interest, adjusted for extraordinary items as well as amortization, and based on a normalized financial result and the normalized tax rate

# Updated FY 2025 Outlook

	Sales revenue growth <sup>1</sup>	EBITDA margin²	
Sartorius Group	+~7%	Slightly above 29.5%	
Bioprocess Solutions	+~9%	Slightly above 31.5%	
Lab Products & Services	~flat	~21.5%	
Capex ratio	~12.5% (unchanged)		
Net debt/ul. EBITDA <sup>2,3</sup>	approx. 3.5 (unchanged)		
,	approx. 3.5 (unchanged)		

- 1 in constant currency; 2 underlying = excluding extraordinary items
- 3 Quotient of net debt and underlying EBITDA over the past 12 months

**Note:** Sales growth guidance includes non-organic contribution from MATTEK acquisition: A good 1pp for LPS, i.e. ~0.3pp for the Group; margin effect negligible; Including effect of tariff surcharges: around 1% uplift to Group sales revenue; technical margin dilution of around 40 bps.

4.06



# Fact Sheet 9M 2025 | Sartorius Group

# **Division Strategy**

### **Bioprocess Solutions**

- Positioned as a total solution provider for the biopharma industry with a product portfolio covering nearly all steps of the customers' production processes
- Global leading positions in key technology platforms; e.g. process filtration, fluid management, fermentation and cell cultivation
- One of the widest portfolios in the industry; clear focus on single-use technologies such as filters, bags and cell culture media
- Continuous expansion through complementary acquisitions and targeted alliances

#### Lab Products & Services

- Premium provider of laboratory instruments, consumables and services for sample preparation and bioanalytic
- Leading international positions in laboratory balances, pipettes and lab consumables
- Outstanding brand reputation, strong product range and global services as the basis for further expansion of market share
- Extension of portfolio with complementary laboratory products through acquisitions and alliances

## Facts about Preference Shares

Ticker symbol: SRT3

Ticker symbol Bloomberg: SRT3 GY
Ticker symbol Reuters: SATG\_pe.DE
WKN | ISIN: 716 563 | DE0007165631

# Facts about Ordinary Shares

Ticker symbol: SRT

Ticker symbol Bloomberg: SRT GY Ticker symbol Reuters: SATG

WKN | ISIN: 716 560 | DE0007165607

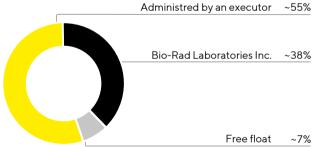
## Sartorius Shares in Comparison (indexed)

October 1, 2024, to September 30, 2025



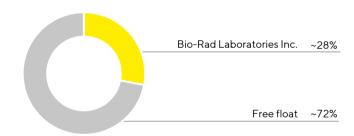
# Shareholder Structure: Ordinary Shares

September 30, 2025



## Shareholder Structure: Preference Shares

September 30, 2025



The ownership relates to outstanding shares and thus excludes treasury shares. Information on shareholdings and shares in free float pursuant to Sections 33 et seq. of the German Securities Trading Act (WpHG) and the shareholders' own disclosures. The legal disclosure requirements refer only to ordinary shares and not to non-voting preference shares.

## Financial calendar

March 26, 2026 Annual Shareholder Meeting in Goettingen

### Disclaimer

This fact sheet contains statements concerning the future performance of the Sartorius Group. These statements are based on assumptions and estimates. Although we are convinced that these forward-looking statements are realistic, we cannot guarantee that they will actually materialize. This is because our assumptions harbour risks and uncertainties that could lead to actual results diverging substantially from the expected ones. It is not planned to update our forward-looking statements. Throughout this fact sheet, differences may be apparent as a result of rounding during addition.

## Contact

Petra Müller Head of Investor Relations Tel.: +49.551.308.6035 Email: petra.mueller2@sartorius.com