SARTORIUS Fact Sheet FY 2024 | Sartorius Stedim Biotech

Company profile

Sartorius Stedim Biotech is a leading provider of equipment and services for the cutting-edge quality assurance and production development, processes of the biopharmaceutical industry. Its integrated solutions and focus on single-use technologies are supporting biopharma companies around the world to develop and produce drugs safely, timely and economically. Head-quartered in Aubagne, France, Sartorius Stedim Biotech employs around 9,900 people in more than 30 countries.

Investment Highlights

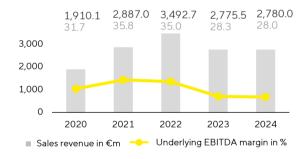
- Focus on the high-growth biopharma market
- 2. Broad and differentiating product offering
- 3. Strong global presence
- 4. High share of recurring business; significant market entry barriers
- 5. Proven track record with alliances and acquisitions;
- High continuity with respect to customer base, employees and management

Key Figures in millions of € unless otherwise specified	FY 2024	∆in%	FY 2023	FY 2022	FY 2021
Sales revenue (% Δ in const. fx)	2,780.0	+0.6	2,775.5	3,492.7	2,887.0
Order intake ¹ (% Δ in const. fx)	2,781.6	+12.9	2,476.1	3,314.8	3,664.4
Underlying EBITDA ²	779.0	-0.8	785.4	1,221.4	1,033.4
Underlying EBITDA margin ² in %	28.0	- 0.3pp	28.3	35.0	35.8
Underlying net profit ³	337.5	- 12.5	385.9	796.6	687.8
Underlying Earnings per share ³ in €	3.49	-16.7	4.19	8.64	7.46
Equity ratio ⁴ in %	48.7	+14.1pp	34.6	49.6	43.9
Ratio net debt to underlying EBITDA ^{2,5}	2.8		4.5	0.8	0.4

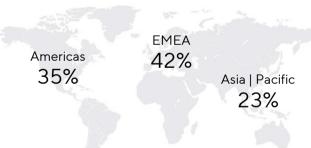
¹ All customer orders contractually concluded and booked during the respective reporting period.

The figures for the financial year 2023 have been revised due to finalization of the purchase price allocation for Polyplus.

Sales and Earnings Development

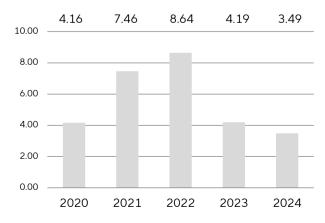


Sales Revenue by Region 2024



EMEA = Europe | Middle East | Africa

Underlying Earnings per Share¹ in €



1 Profit for the period after non-controlling interest, adjusted for extraordinary items and amortization, as well as based on the normalized financial result and the normalized tax rate.

2025 Guidance

	Actual 2024	FY 2025 ¹	
Sales revenue growth ² (in %)	0.6%	Profitable growth above market level; moderate increase in sales revenue, mainly driven by recurring business	
Underlying EBITDA margin ²	28.0%	Overproportionate increase compared with sales revenue	
Capex Ratio	12.2%	On prior-year level	

¹ The company will provide a quantitative forecast after the first quarter of 2025 2 Underlying = excluding extraordinary items

² Earnings before interest, taxes, depreciation, and amortization and adjusted for extraordinary items.

³ Profit for the period after non-controlling interest, adjusted for extraordinary items and amortization, as well as based on the normalized financial result and the normalized tax rate.

⁴ Equity in relation to the balance sheet total.

⁵ Quotient of net debt and underlying EBITDA over the past 12 months, including the pro forma amount contributed by acquisitions for this period.



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Strategy

- Positioned as a total solution provider for the biopharma industry with a product portfolio covering nearly all steps of the customers' production processes
- Global leading positions in key technology platforms; e.g. process filtration, fluid management, fermentation and membrane chromatography
- One of the widest portfolios in the industry with a clear focus on single-use technologies such as filters, bags and cell culture media
- Regionally focused on gaining market share in North America and leveraging our strong market growth in Asia
- Continuous expansion through complementary acquisitions and alliances

Facts about the Share

Ticker symbol: DIM

Ticker symbol Bloomberg: DIM:FP Ticker symbol Reuters: STDM.P

ISIN: FR0013154002

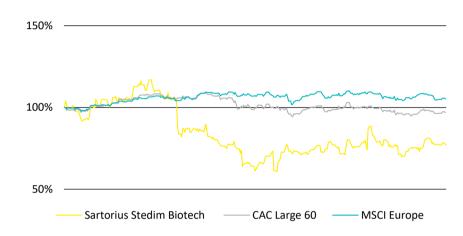
Liquidity provider: Gilbert Dupont Stock exchange: Euronext Paris Market segment: Local Securities -Compartement A (Large Caps)

Indexes:

- SBF 120
- CAC Next 20
- CAC Large 60
- CAC HEALTH CARE
- STOXX Europe 600
- MSCI France

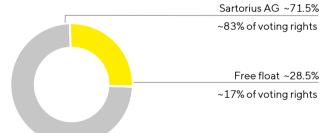
Sartorius Stedim Biotech Share (indexed)

January 1, 2024, to December 31, 2024



Shareholder Structure

December31, 2024



Financial calendar

March 25, 2025 Annual General Meeting in Aubagne

April 16, 2025

Publication of Quarterly Statement Jan. - Mar. 2025

July 22, 2025

Publication of Half-Year Report Jan. - June 2025

October 16, 2025

Publication of Quarterly Statement Jan. - Sep. 2025

Disclaimer

This fact sheet contains statements concerning the future performance of the Sartorius Group. These statements are based on assumptions and estimates. Although we are convinced that these forward-looking statements are realistic, we cannot guarantee that they will actually materialize. This is because our assumptions harbour risks and uncertainties that could lead to actual results diverging substantially from the expected ones. It is not planned to update our forward-looking statements. Throughout this fact sheet, differences may be apparent as a result of rounding during addition.

Contact

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